

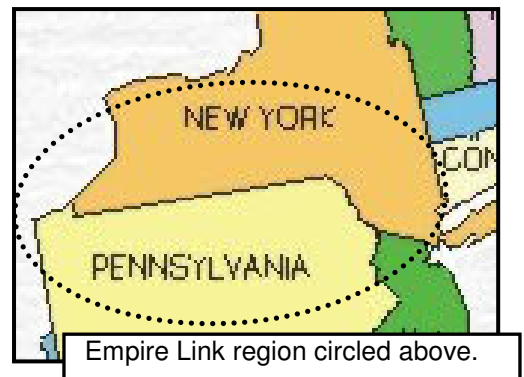
Attention Industrial Shippers & Receivers:



The **Empire Link** is a new rail transportation strategy using a network of 13 northeast, short line railroads and their Class I connection with Norfolk Southern Railway along the Southern Tier main line.

This strategic, 2,400-mile regional rail network was developed in order to handle short-haul traffic among major consumer markets in NY, PA and NJ including Buffalo, Rochester, the Finger Lakes, Syracuse, Binghamton, Elmira, Port Jervis, Jamestown and Erie. This cooperative rail network aims to improve shipper freight economics, logistics options, and marketing reach.

Your local short line railroad will handle all routing, pricing, and service needs. In short, the Empire Link can deliver for you.



Norfolk Southern (NS) has created this user-friendly program to convert short-haul truck movements to rail. Empire Link is designed so shippers and receivers can access new markets while controlling their logistic costs.

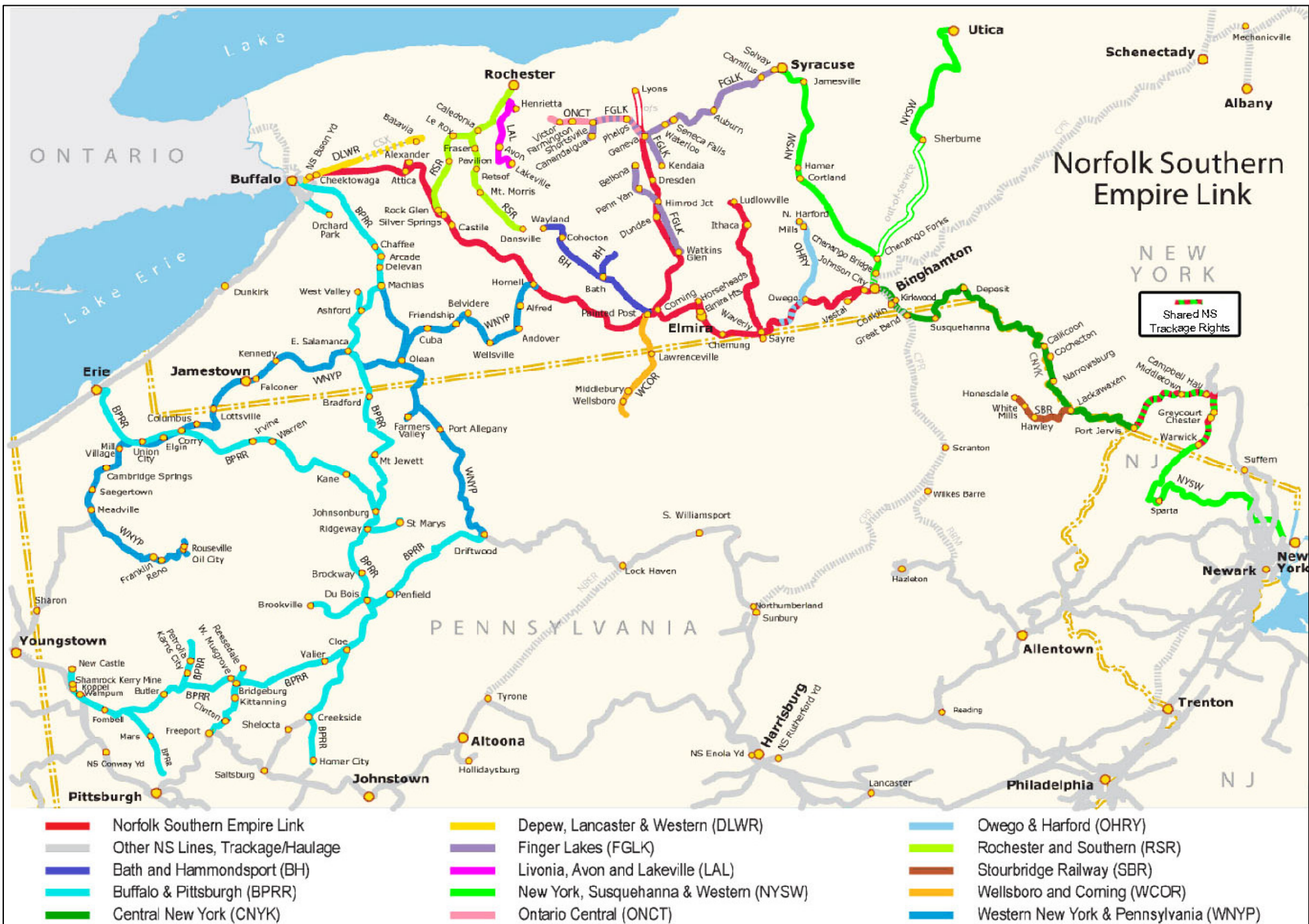
Shippers who are not directly rail served can still take advantage of this network through **transload** facilities located near rail terminals. Most bulk, packaged, and liquid commodities are eligible for rail movement between all station pairs.

The following map shows all major stations and interchange points (**I/C**) on the network.

What Empire Link offers:

- Service that is predictable and reliable.
- Quick response to pricing inquiries to and from any member railroad.
- Ample railroad-supplied cars with the option for customers to supply their own equipment.
- Rail as a viable option for short haul, regional freight shipments.
- Competitive and stable pricing.
- Simple, “seamless” single billing from multiple railroads.
- Single point of contact through your local short line carrier.

For rate and service information, please contact the shortline railroad nearest the desired origin or destination. Links to short line rail road websites are listed below the map.



BH <http://www.lalrr.com/bh.html> ; BPRR http://www.gwrr.com/operations/railroads/north_america/buffalo_pittsburgh_railroad; DLWR <http://www.gvtrail.com/dlwr.php> ;
 FGLK & ONCT <http://www.fglkrail.com> LAL <http://www.lalrr.com/lal.html> NYSW & CNYK <http://www.nysw.com> OHRV <http://www.ohry.net/>
 RSR http://www.gwrr.com/operations/railroads/north_america/rochester_southern_railroad
 SBR <http://www.thestourbridgeline.com> ; WCOR <http://www.wellsboroandcomingrailroad.com/>; WNYP <http://www.wnypr.com>